

[Back](#) [Print](#)

Board of County Commissioners Agenda Request 16

Date of Meeting: February 14, 2006

Date Submitted: February 8, 2006

To: Honorable Chairman and Members of the Board
From: Parwez Alam, County Administrator
Kim Dressel, Management Services Director
Subject: Approval to Negotiate a Contract with Sentinel Offender Services for a Global Positioning Satellite Electronic Monitoring Services System

Statement of Issue:

This agenda item seeks Board approval to negotiate a contract with Sentinel Offender Services for a Global Positioning Satellite (GPS) Electronic Monitoring Services System.

Background:

The Global Position Satellite (GPS) monitoring was initiated as a pilot program in October 2001. It provides the judiciary with an additional alternative to incarceration for pre- and post-trial defendants. GPS monitoring provides the Probation Division with the technology to track the movement of defendants who have been ordered to supervised pre-trial release or probation with GPS as a condition of their release. Additionally, a crime scene correlation component provides law enforcement the ability to determine whether an offender wearing a tracking device was in the vicinity when a crime occurred. Funding for the leasing of the equipment is provided through the Leon County Sheriff's Inmate Trust Fund, with client paid fees reimbursing the fund for a portion of the costs. Justice Assistance Grants provide funding for staffing and other operating expenses.

Pro Tech Monitoring has provided the county's GPS equipment since the program's inception. On September 20, 2005, the Board approved issuance of a Request for Proposals (RFP) for the procurement of GPS monitoring services (Attachment # 1).

Analysis:

The RFP sought proposals from qualified vendors for passive and active GPS electronic monitoring services systems. Proposed services were required to include all technology systems, associated equipment, accessories, installation, training, monitoring, reporting, maintenance and any other applicable GPS support services and be functional 24 hours a day, 7 days a week. The RFP was advertised locally and 302 vendors were notified through the automated procurement system. Eighteen vendors requested the RFP package, which resulted in zero no-bid response statements and proposals from the following three vendors: 1) Pro Tech Monitoring, Inc. (Pro Tech); 2) Satellite Tracking of People; and 3) Sentinel Offender Services (Sentinel).

An evaluation committee composed of Steve Harrelson, Investigator, Leon County Sheriff's Office; Frank Aires, Investigator, Tallahassee Police Department; Scott Weisman, GIS Specialist III, Tallahassee-Leon County GIS; Teresa Broxton, Supervisor, Supervised Pre-Trial Release Program; and

13

Wanda Hunter, Probation Director, reviewed the three proposals submitted in response to the request. None of the three vendors' proposals included M/WBE participation (Attachment #2) and there are no certified M/WBEs for these services. There were no local vendor respondents. Consistent with the RFP, two vendors were selected for interviews: 1) Pro Tech, and 2) Sentinel.

The evaluation committee completed reference checks, conducted interviews, discussed the strengths and weaknesses of each vendor and developed final scores. Consistent with the RFP, the committee agreed the vendor receiving the highest score would be recommended to the Board for contract consideration. The rankings are outlined in the table below.

Table 1 – Ranking of the Two Interviewed Firms						
Evaluation Criteria		Max Pts.	Pro Tech		Sentinel	
			Aggregate Score (all Committee Members)	Average Score	Aggregate Score (all Committee Members)	Average Score
1	Past Performance (References)					
a	Quality	10	35	7	47	9.4
b	Met Budget	5	25	5	25	5
c	Met Schedule	5	25	5	25	5
2	Qualification of Staff	10	40	8	47	9.4
3	Technical Competence In Software Interface	10	32	6.4	43	8.6
4	Current Workload Of Firm	5	22	4.4	24	4.8
5	General Experience of Firm/Consultants	15	67	13.4	71	14.2
6	Project Approach and Quality of Responses to RFP	15	50	10	75	15
7	Local GIS Mapping	10	11	2.2	29	5.8
8	Minority Business Enterprise Participation	10	0	0	0	0
9	Local Preference	5	0	0	0	0
Total Points		100	307	61.4	386	77.2

Overall rankings results placed Sentinel 26% ahead of Pro Tech. Sentinel offers two major advantages the committee felt suited the needs of Leon County's GPS Program:

1. Sentinel Offender Services features a wireless remote field-tracking device that would allow staff to determine a defendant's location, view, and make schedule changes, as well as call the offender directly using one-touch dialing. The device is a fully functional pocket personal computer that may access the host system. It would allow staff the ability to perform any case management function from a remote location that was traditionally required to be completed using a desktop computer.
2. Sentinel Offender Services provides an on-site staff person to be responsible for hook-up and removal of the GPS monitoring device for each offender. The Sentinel employee would also perform general maintenance and inventory monitoring, allowing county staff more time to focus on defendant monitoring and case management duties. Sentinel provides all services in-house with no subcontracting. The evaluation committee, therefore, recommends pursuit of a contract with Sentinel.

Sentinel's proposed prices are comparable to rates currently charged to the County:

Table 2 - Rate Comparison		
GPS Service Type	Current Daily Rates	Proposed Daily Rate
Active	\$8.97 (plus \$30/mth for beeper)	\$10.15 (includes victim pager)
Passive	\$4.25	\$4.38

Options:

1. Authorize staff to negotiate a contract with Sentinel Offender Services.
2. If negotiations with Sentinel Offender Services are not successful, authorize staff to negotiate a contract with Pro Tech.
3. Do not authorize staff to negotiate a contract with Sentinel Offender Services.
4. Do not authorize staff to negotiate a contract with Pro Tech if negotiations with Sentinel Offender Services are not successful.
5. Board Direction.

Recommendation:

Options #1 and #2.

Attachments:

1. September 20, 2005 Agenda Item (Approval to Renew Contract with Pro Tech Monitoring Services, Inc., and Issue a Request for Proposals to Procure Global Positioning Satellite Monitoring Services)
2. M/WBE Statement

[Back](#)

[Print](#)